



70 YEARS OF STATE

In 1923, a 19-year old Hilding Haag left his native Sweden for the United States in pursuit of the American Dream. After nearly two decades of increasing success in the collection industry, in 1949 he founded State Collection Service with his wife, Mabel. Today, their son, Tom, and grandson, Tim, continue to uphold Hilding's vision of doing things the right way.

Today, State is serving over 400 hospitals and has been named "One of the Top 25 Most Innovative Agencies" by *Receivables Advisor*. We are investing in our future by staying at the forefront of technology, to grow our business, and our tradition of success, for the future of State Collection Service.

1949
State Collection Service, is established by Hilding Haag in Madison, WI



1972
Hilding Haag retires from State; Tom Haag takes over the company.



1964
Hilding Haag's son, Tom, joins State.

State gets its first national client.



1982
State gets its first fax machine.

1985
State gets its first cardless computer system.

1989
Tom Haag earns the Paul Bunyan Award, ACA International's highest honor.

1991
State gets its first dialer and converts to the Flexible Automated Collection System, or FACS.



1993
State moves its headquarters to our current location at 2509 South Stoughton Road, in Madison.



1995
Tom Haag is named President of ACA International.

1997
State establishes its Extended Business Office (EBO) Division.

1998
Tom Haag becomes a two-time winner of the Paul Bunyan Award.

2000
State opens its Beloit office.



2006
We grew to 100 employees!

2008
State becomes the first independent collection agency to be awarded the Wisconsin Better Business Bureau's Torch Award for Business Ethics.



2009
Hilding Haag's grandson, Tim, joins State.



2010
State opens its Chicago office.



2011
State receives Peer Reviewed by HFMA status.



2012
Tom Haag named one of the collection industry's most influential professionals by Collection Advisor.

State is honored with Ontario System's Hall of Fame Award for Technology Innovation.



State implements CallMiner's automated speech analytics technology



2013
Tom Haag receives ACA International's Member of the Year award.



Tom Haag receives ACA International's prestigious Kurt Swersky Award for his dedication and enthusiasm for being a leader within the receivables industry.

State opens its Milwaukee office.



2014
State Collection Service receives SpeechTech Magazine's Implementation Award for the company's successful deployment of speech analytics technology.

Member of HFMA's Medical Debt Advisory Task force. The task force was created to provide members with "Medical Debt Best Practices"

Tom Haag celebrates 50 years with State.

State wins the award for Wisconsin Family Business of the Year.



2015
State is recognized by Inc. 5000 as one of the fastest growing companies of 2015.



Tim Haag name to InBusiness Magazine's class of 40 Outstanding Professional's under 40.

2016
State reaches over 500 employees across four locations, and remote, spanning the country!

State is named by InsideArm as one Best Places to Work in Collections.



2017
State is named by InsideArm as one of Best Call Centers to Work for, second year running.



State Collection Service receives SpeechTech Magazine's Implementation Award for the company's successful deployment of EurekaLIVE EBO.

2017 cont.
State is recognized by Inc. 5000 as one of the fastest growing companies of 2017, for the second time!



State expands to a new, state-of-the-art location in Beloit, with 400 seats!



2018
State is named by InsideArm as one of Best Call Centers to Work for, third year running.



Tim Haag is named President of State Collection Service.

Continued A+ rating with the Better Business Bureau.

Tim Haag, is elected to President of the Great Lakes Credit and Collection Association



Added remote team of representatives in northern Wisconsin (Marinette).



We grew to over 700 employees!

2019
Again, State is named by InsideArm as one of Best Call Centers to Work for!

